



SMP Partners
An introduction

SMP Partners

trusted to deliver...

SMP Partners - An Introduction

Who are we:

- The largest trust and corporate services provider on the Isle of Man
- Formed in June 2007 following Management Buy Out of the trust and corporate services operation of Fortis Intertrust (IOM) Ltd from the Fortis Intertrust Group; roots stretching back to 1980
- Independently owned
- Regulated by the Isle of Man Financial Supervision Commission
- Auditors - KPMG; Bankers – Barclays; PI Insurance – AON underwritten by Lloyds of London
- 135 people; 3,000 trust and corporate structures under management
- Clients in 87 different countries; structures settled or incorporated in 60 international jurisdictions

The Isle of Man as a leading international finance centre:

- Independent of United Kingdom with own Parliament and Legislature
- Firmly established fiscal and regulatory policies
- A common law jurisdiction, closely following English precedents and legislation
- “AAA” rating by Standard and Poors and Moodys
- Beneficial tax regime
- Recognised as the “jurisdiction of choice” for the international company seeking a listing on London’s AIM market
- Rated “Best International Financial Services Centre” for 6 consecutive years
- 25 consecutive years of growth
- Included on OECD ‘White List’



Our Services

• Trust Services

A bespoke, fully integrated service for the private, corporate or institutional client

- Private arrangements for HNW international clients:
 - Wealth protection and management strategies
 - Asset protection and anonymity
 - Tax optimisation and succession planning
- Corporate and Institutional Clients:
 - Complex capital market transactions – IPO planning
 - Securitisation transactions
 - Project and Structured Finance

• Company Formation and Management

- Formation and management of companies and partnerships
- Provision of Directors and officers; nominee services; general administration
- Deep expertise in managing companies for a range of purposes:
 - Group Holding
 - Trading
 - Royalties
 - Financing
 - Asset Holding – yachts, aircraft, property, art, etc
 - Service and Consulting
 - e-gaming and e-commerce
 - Space and Satellite
- Increasingly complex, multi-jurisdictional arrangements



- Tax Consulting

- Qualified tax accountants with broad cross border expertise
- Bespoke tax strategies that address:
 - Corporation and international withholding taxes
 - Capital and Property Taxes
 - Income and Inheritance Tax
 - VAT
- Work closely with Relationship Managers to provide a seamless service
- Ensuring solutions remain robust over the long term

- Accounting, Tax Compliance and Professional Services

- Complementary to our core Trust and Corporate Services:
 - Bookkeeping and accounts preparation
 - Audit (through a preferred provider)
 - Tax Compliance
 - VAT and Payroll
- Also support corporate clients with Business Advisory and Transactional Due Diligence
- Expatriate and Family Office Services

- Fund Administration Services

- Advice on fund structure; tax and legal implications
- Provision of corporate structures; directors and officers
- Maintenance of statutory records; share register etc
- NAV calculations and preparation of financial statements
- Range of Fund Types including:
 - Exempt International Schemes
 - Overseas Schemes
 - Specialist Investor Funds



- **Major Geographical Markets**

Expertise applied across all international markets with a concentration of clients within:

- Switzerland
- UK
- Italy
- CIS
- Central Asia

To find more about the services the SMP Partners Group of Companies can provide, please contact:

SMP Partners

P.O. Box 227

Clinch's House

Lord Street

Douglas

Isle of Man IM99 1RZ

Tel: + 44 (0)1624 683 229

Fax: + 44 (0)1624 612 624

Email: info@smppartners.com

www.smppartners.com